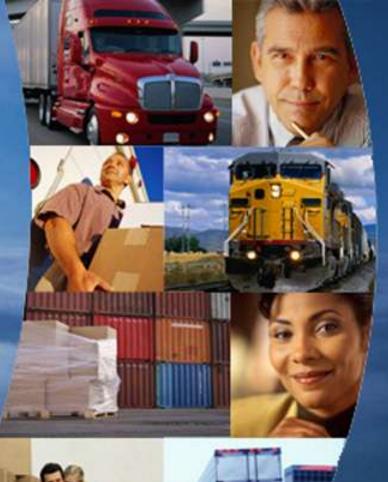


A stronger economy.

A healthier environment.

SmartWay Transport Partners

DELIVER.





Abby Swaine Regional Transportation Advisory Council November 10, 2010

The Results To Date

- Over 2,800 Partners
- Over 225 shipper partners
- To date, partners have saved 1.5 billion gallons & \$3.6 billion in fuel
- Are on track for 2010 and beyond to save:
 - 622 million gallons of diesel fuel
 - Almost 7 million tons of CO2
 - Over **\$2 billion** in fuel and maintenance costs
 - ...per year.
- 77 partners HQed in NE; greater % shippers

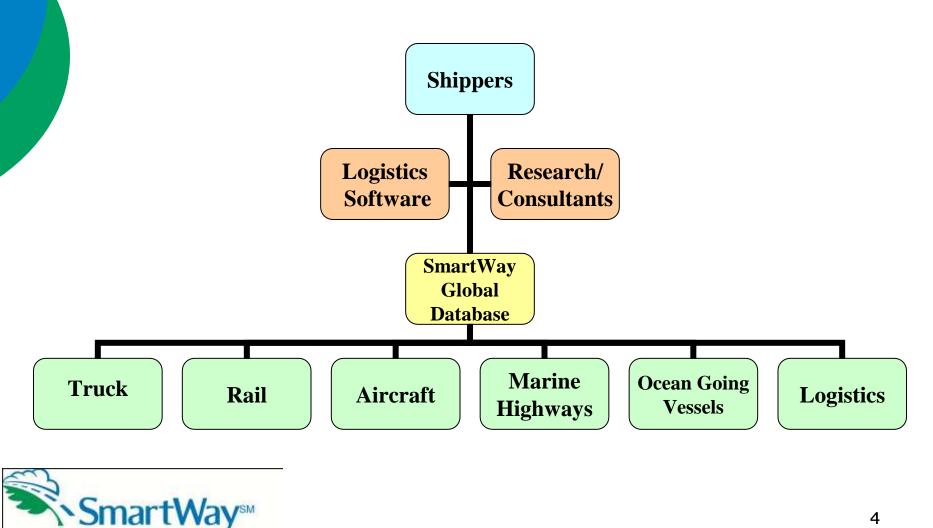


Rail Carrier Partners

BNSF Railway Company CSX Transportation (Charter Partner) Canadian National Railway Company **Canadian Pacific Railway** Florida East Coast Railway Genesee & Wyoming Inc Kansas City Railway Company LHP Transportation Services, Inc. (Rail Division) Norfolk Southern Corporation Pacific Harbor Line, Inc. **Richmond Pacific Railroad** Tacoma Rail The New York, Susquehanna, and Western Railway Corporation Union Pacific Railroad



SmartWay Next Generation Architecture



4

Partner Interest in Intermodal ↑

- SmartWay shippers increasing rail share. Example: Diageo increased intermodal over past 3 years; now have 85% of their business.
- SmartWay intermodal carriers recruiting shippers. Example: Alliance brought Gorton's into SmartWay.
- Expressed interest in rail, barge, and rail connections to ports.



EPA NE Clean Diesel 2010 Grants

- \$850K-- NESCAUM Locomotive Idle Reduction Project: install APUs on 29 regional freight locomotives operating in CT, MA, NH, & VT. Save ~200K gal fuel/yr. RRs:
 - Claremont-Concord (3 switchers near homes)
 - CT Southern & NE Central (11 line haul & switchers)
 - Cape Cod Central & Mass Coastal (6 line haul)
 - MassCentral (3 switchers & line haul)
 - NH Northcoast (2 line haul that linger downtown)
 - VT Railway (4 switchers)

Contact: Eric Skelton, 617-259-2028, eskelton@nescaum.org



EPA NE Clean Diesel 2010 Grants

- \$1M-- New Bedford HDC Shore-side Power: electrify two commercial fishing piers and provide 100 rebates to retrofit vessels with switches and cables to allow them to draw shore power.
- \$800K– MBTA Head-End Power Unit Repower: repower 8 commuter loco HEP engines. (14 repowers paid for in '09.)

BTW-- EPA/MBTA consent decree, lodged Oct '10:

- Shore power at all layover locations
- ULSD prior to summer 2012 deadline
- Match for HEP repowers
- \$225K fine



EPA State Clean Diesel 2010 Grants

- MA DEP: \$588, 235 for Massachusetts Markets Diesel Emissions Reduction Program to address truck traffic, TRUs and idling trucks at market facilities. DEP will fund vehicle retrofits, APUs, and diesel-for-electric TRU replacements.
 - Contact: Christine Kirby, 617-292-5631, <u>Christine.Kirby@state.ma.us</u>
- ME DEP: \$649,882 to replace engines on marine vessels; install auxiliary & integrated cab heaters on DOT snow plows; placing an auxiliary battery system on a traffic control truck to power lights etc while engine is off; fund 50% an APU for St Lawrence & Atlantic Railway locomotive; run a rebate & loan program for APUs for heavy trucks.



EPA State Clean Diesel 2010 Grants

- CT DEP: 2+ TSE facilities; replace trucks serving trash plants or distribution/delivery centers; port truck/CHE/marine projects.
- **RI DES**: Continue retrofitting or replacing heavy maintenance and construction trucks & equipment controlled by RIDOT, other state agencies & municipalities.
- VT DEC: more APUs for Vermont Railways, or early replacement / repower of state-owned highway maintenance vehicles.
- NH DES: nothing relevant to freight/rail/DOTs this time.



EPA NE 2009 ARRA/DERA Grants

- Maine Turnpike Authority West Gardiner Plaza TSE -- \$1.2M– FIRST DONE– AireDock units.
- Chelsea Collaborative New England Produce Center 79 all-electric TRUs & shore power--\$1.56M– TRUs being installed.
- Cascade Sierra Solutions Great SmartWay Rebate Program for truck FE upgrade equip-- \$1.15M- program extension & updates.



GREAT SMARTWAY





REBATE PROGRAM

EPA New England has awarded over \$1 million in Recovery Act / Clean Diesel funding to Cascade Sierra Solutions (CSS) to provide rebates for installing SmartWay verified technology upgrades on diesel trucke running in the div New England states (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connectic Rebate amounts from \$100 to \$1,000 per equipment item and multiple items per truck allows

WHO CAN APPLY:

Owners of heavy-duty diesel trucks physically based and operating in New England State





2011 Clean Diesel Grants

- RFP open til Jan 13. ~\$2M for EPA NE.
- <u>www.epa.gov/cleandiesel/prgnational.htm</u> for RFP, FAQs, webinar recordings/slides, sample apps.
- MA DEP contacts:
 - Christine Kirby 617-292-5631
 <u>christine.kirby@state.ma.us</u>
 - Richard Blanchet 617-654-6585
 <u>richard.blanchet@state.ma.us</u>
- NESCAUM contact:

SmartWay[™]

• Eric Skelton 617-259-2028

eskelton@nescaum.org

EPA-Interagency Collaboration

- DOT GHG & FE Standards for Med- & HD Vehicles
- DOE Super Truck project
- HUD/DOT Livability/Sustainability Partnership
- MARAD Marine Highway Initiative
- FHWA/Customs Can/Mex Border Working Groups
- Commerce/FHWA "Supply Chain Competitiveness Initiative"
- Ozone Transport Commission's interest in Port
 Drayage & Freight





Think Globally, Act Locally: Plan for Freight

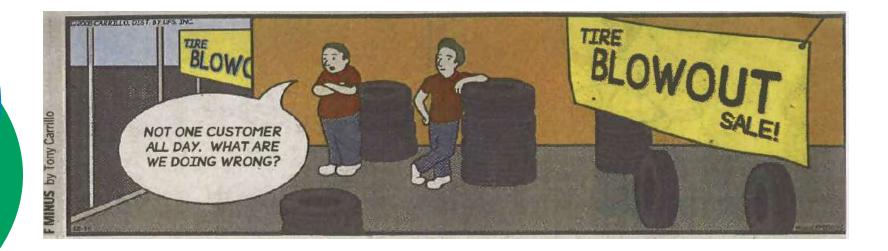
- Preserve existing infrastructure
- Include freight in SG, TOD; use brownfields
- Consider freight villages
- Work with short line RRs
- Add new rail spurs and sidings
- Allow adequate parking/staging areas
- Install gate control
- Use electrified truck parking
- Provide shore power at loading docks
- Include comfort stations for drivers











PLEASE CONTACT:

Abby Swaine, New England Coordinator

617-918-1841 or swaine.abby@epa.gov

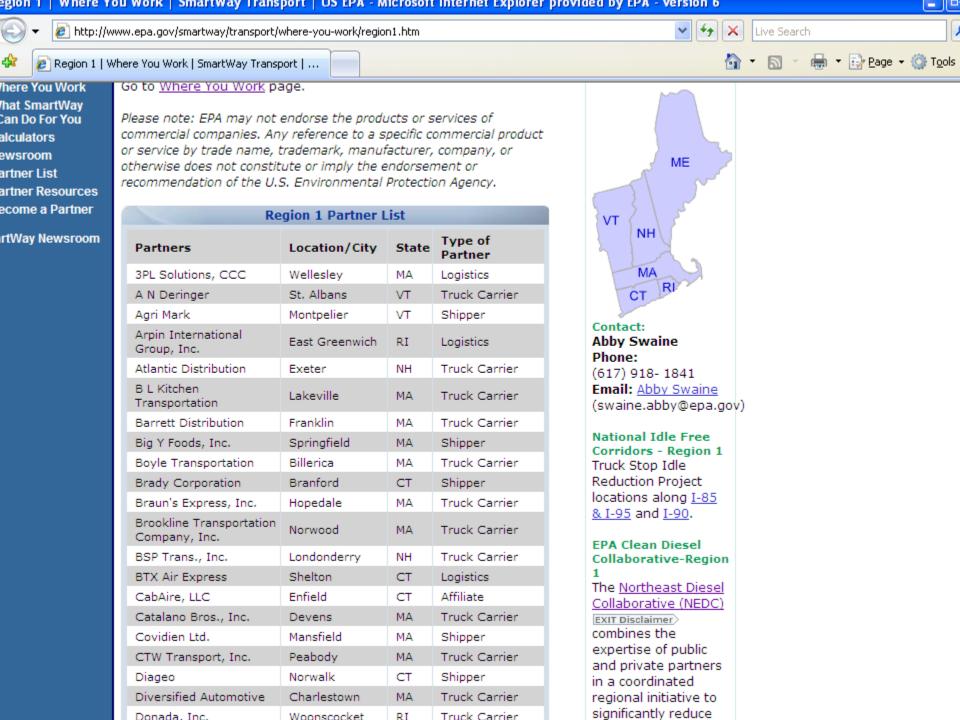
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		EMC Corporation	Hopkinton	MA	Shipper	in the eight	calut			
		Fleming Transportation, Inc.	Suffield	СТ	Truck Carrier	northeastern sta	ites.			
		Go Global Logistics, LLC	Boston	MA	Logistics					
		Gorton's	Gloucester	MA	Shipper					
		Green Mountain Coffee Roasters	Waterbury	VΤ	Truck Carrier					
		Hannaford Trucking Company	Portland	ME	Truck Carrier					
		Hartt Transportation Systems Inc	Bangor	ME	Truck Carrier					
		Harvey Building Products	Waltham	MA	Truck Carrier					
		HP Hood, LLC	Lynnfield	MA	Truck Carrier					
		JDR Transport Inc.	Mars Hill	ME	Truck Carrier					
		John Ham dba Ham Trucking	Newington	СТ	Truck Carrier					
		K Trucking & Son, Inc.	Lakeville	MA	Truck Carrier					
		Lily Transportation Corp.	Needham	MA	Truck Carrier					
		M & M Transport Services, Inc.	Quincy	MA	Truck Carrier					
		Maine Motor Transport Association, Inc.	Augusta	ME	Affiliate					
		Manchester Central Trucking Inc.	Weare	NH	Truck Carrier					
		Massachusetts Motor Transportation Association	Boston	MA	Affiliate					
		Millipore Corporation	Burlington	MA	Shipper					
		NCS Logistics	Scarborough	ME	Truck Carrier					
		Normandin Transportation Services, Inc.	Uxbridge	МА	Truck Carrier					
		Oakhurst Dairy	Portland	ME	Truck Carrier					
		Ocean Spray Cranberries, Inc.	Lakeville- Middleboro	МА	Shipper					

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		Odyssey Logistics &	Danhuny	CT	Shippor		

Technology Corporation	Danbury	СТ	Shipper
OSRAM Sylvania	Danvers	MA	Shipper
PAF Transportation, Inc. aka Portland Air Freight	Scarborough	ME	Truck Carrier
Poland Spring Bottling	Poland Springs	ME	Truck Carrier
Pottle's Transportation, Inc.	Bangor	ME	Truck Carrier
Premier Logistics Services, Inc.	Hewington	СТ	Logistics
Refrigerated Food Express, Inc.	Avon	MA	Non Asset Based Carrier
Regency Transportation, Inc.	Franklin	MA	Truck Carrier
RFX, Inc.	Avon	MA	Logistics
Richard L. Hodges, Inc.	Unity	ME	Truck Carrier
Roman Transport, Inc.	Melrose	MA	Truck Carrier
S&J Transportation Services, Inc.	Lee	NH	Truck Carrier
Safe Handling, Inc.	Auburn	ME	Truck Carrier
Sappi Fine Paper North America	Boston	MA	Shipper
Sargent Trucking, Inc.	Mars Hill	ME	Truck Carrier
Simply Green, a biofuels company, LLC.	Stratham	NH	Truck Carrier
Sitterly Movers	Springfield	MA	Truck Carrier
Stanley Black & Decker	New Britain	СТ	Shipper
Staples, Inc.	Framingham	MA	Shipper
Stonyfield Farm, Inc.	Londonderry	NH	Shipper
Stop & Shop Supermarket Co.	Quincy	MA	Truck Carrier
Supply Chain Solutions, LLC-dba Foxboro Express	Foxboro	МА	Truck Carrier
The TJX Companies, Inc.	Framingham	MA	Shipper

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Staples, Inc.	Framingham	MA	Shipper
Stonyfield Farm, Inc.	Londonderry	NH	Shipper
Stop & Shop Supermarket Co.	Quincy	MA	Truck Carrier
Supply Chain Solutions, LLC-dba Foxboro Express	Foxboro	MA	Truck Carrier
The TJX Companies, Inc.	Framingham	MA	Shipper
Tighe Trucking	Woburn	MA	Truck Carrier
TMF Logistics, Inc.	W. Wareham	MA	Truck Carrier
Tri-State Truck Center, Inc.	Shrewsbury	MA	Dealer/Service Center
TrucksOnly.com	Warwich	RI	Affiliate
United Natural Foods, Inc.	Dayville	СТ	Truck Carrier
W.J. Donovan, Inc.	Franklin	MA	Truck Carrier
Wellington Logistics, Inc.	Chelsea	MA	Truck Carrier
World Class Logistics Management	Newton	MA	Logistics
Yarmouth Lumber	Gray	ME	Truck Carrier

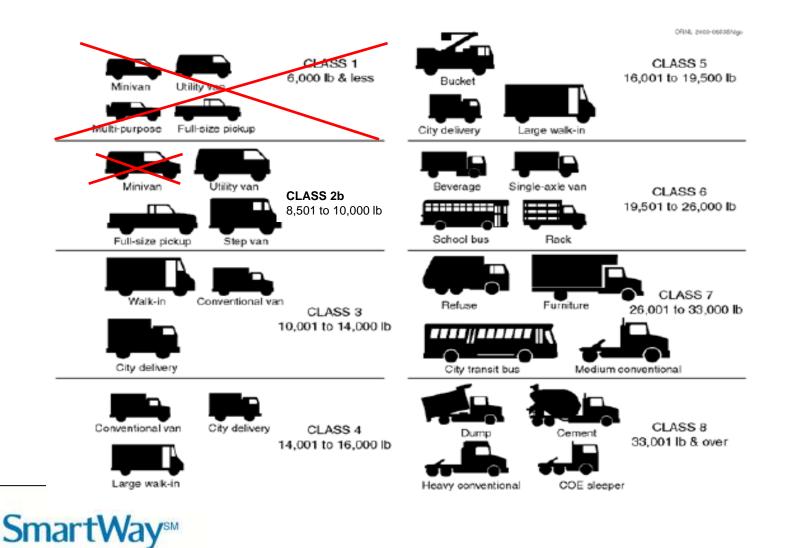
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http://www.epa.gov/smartway/transport/where-you-work/region1.htm <u>Print As-Is</u> Last updated on Thursday, September 30, 2010

Vehicles covered under MDHD GHG and FE Standards



What Technologies Do We Expect Manufacturers Would Use to Comply?

- Available today & likely to be used more broadly:
 - Aerodynamic packages:
 - Classic, Conventional, SmartWay, Advanced SmartWay, and Advanced SmartWay II
 - Reduced tire rolling resistance, for "steer" tires and "drive" tires.
 - Weight reduction
 - Reduction in extended idle operation (for tractors with sleeper cabs)
 - Vehicle speed limiter (not assumed for standard-setting)
- Proposed CO₂ and fuel consumption standards would achieve from 7% to 20% reduction from 2010 baselines
 - Sleeper cabs would achieve the greatest reductions by combining vehicle/engine improvements with reduced idling



Program Cost, Emission Reductions and Fuel Savings

Over the lifetime of the vehicles produced during the first 5 years of the program (2014-2018) we estimate:

- 250 MMT reduction in CO2 emissions
- 500 million barrel reduction in oil consumption
- \$41 billion net benefits
- \$35 billion in net savings for truckers
- Significant reductions in upstream criteria emissions as well
- Estimated cost increase and fuel savings for 2018 vehicles

	Category	Cost per Truck	Lifetime Fuel Savings (3% NPV)		
	Combination Tractors (Semi's)	\$5,900	\$79,700		
	HD Pick-ups/Vans	\$1,400	\$4,000		
-	Vocational Trucks	\$ 360	\$4,400 ²³		